



Cisco Systems

TOMORROW starts here...

Ida Liuzzo – iliuzzo@cisco.com



Agenda

Personal Introduction

Cisco Strategy & Vision

Cisco Career Opportunities for graduate

Graduate Program aNCE

How to Join us.. ?

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How to Join us.. ?

A business Card



Ida Liuzzo
Network Consulting
Engineer

iliuzzo@cisco.com

- **Master Degree in Telecom Engineering**
- **Internship experience**

**ST Microelectronics
Ericsson**

- **Acision Integration Engineer**
- **Cisco Graduate Program: ANCE**

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How to Join us.. ?

Amazing Things Happen When You Connect the Unconnected



99% of the World is Still Not Connected



A History of Connections

170 Years Ago:
Invention of the Telegraph

100 Years Ago:
Invention of the Radio

70 Years Ago:
First general purpose
electronic computer

40 Years Ago:
First Internet
connection

20 Years Ago:
World Wide Web

Intelligently Connecting People, Process, Data, and Things

2003:
0.5B Connected
Devices



2005:
IP Traffic:
29 exabytes



2005:
First Smartphone



2008:
Video Traffic:
21 exabytes



2010:
0.5B Smartphones



2010:
7B Connected
Devices



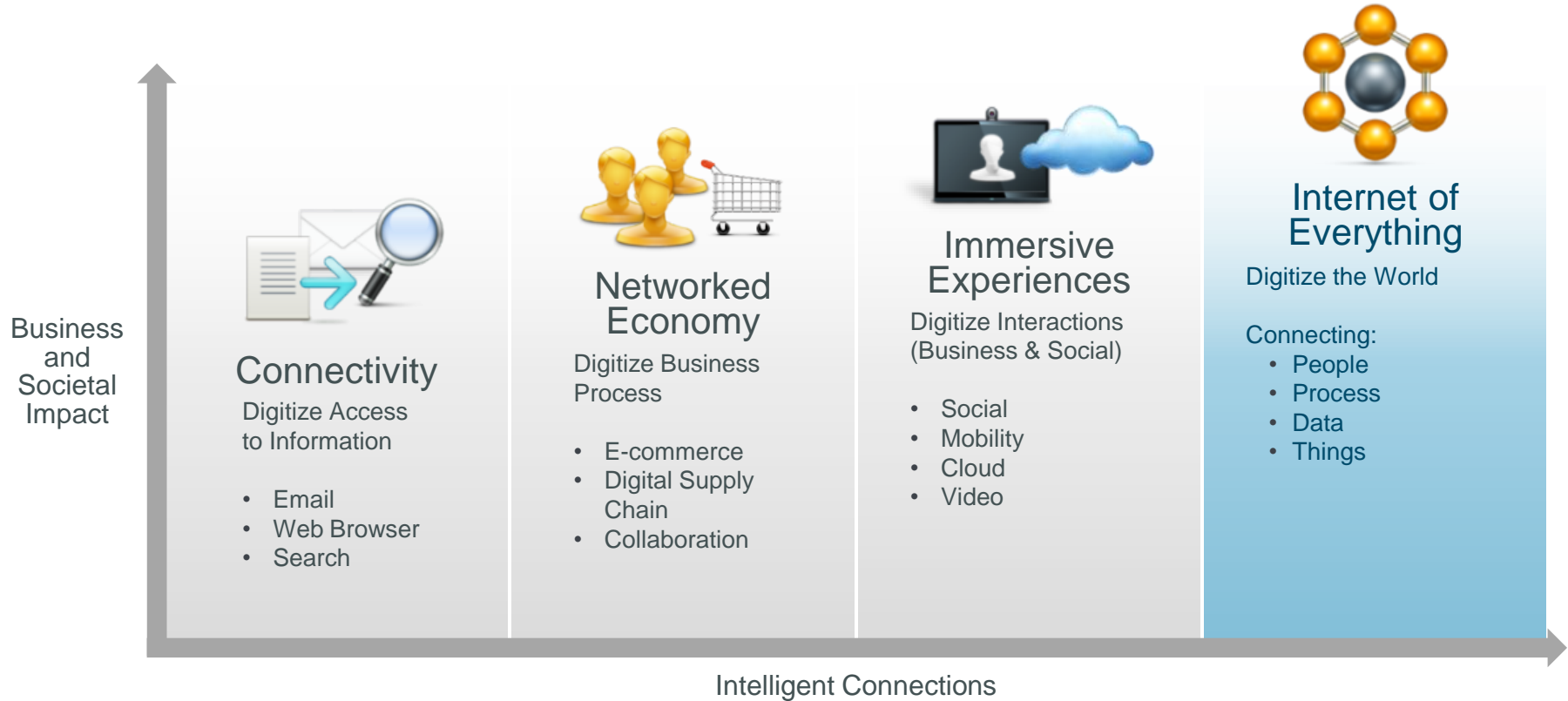
2011:
90M Smartmeters



2012:
50M Connect



The Evolution of the Internet



Our Vision and Strategy

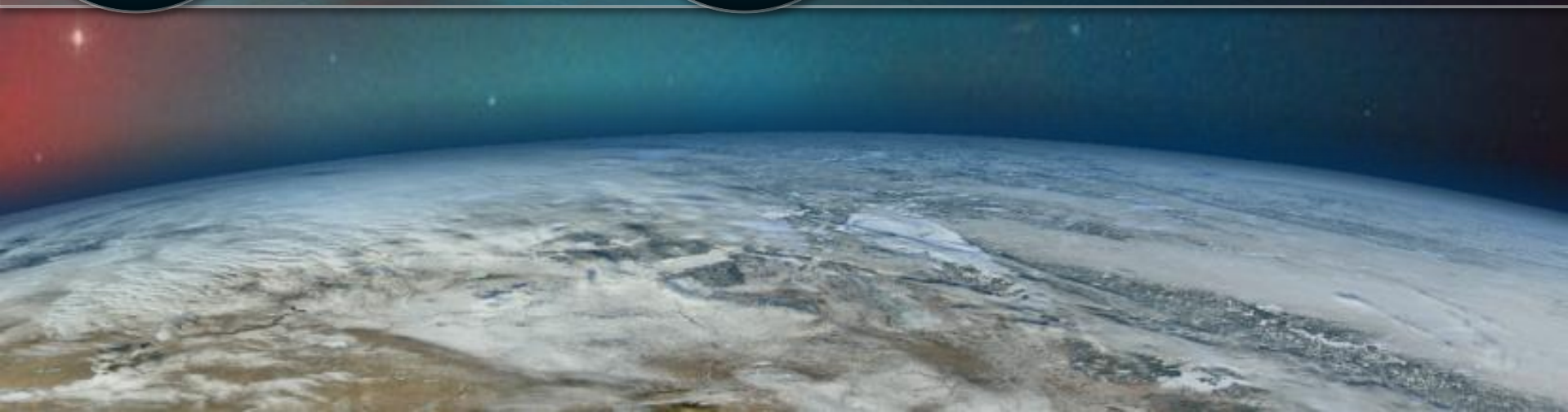


Vision

Change the way the world works, lives, plays, and learns

Strategy

Solve our customers' most important business challenges by delivering intelligent networks and technology architectures built on integrated products, services, and software platforms



We Deliver Lasting Value

Our employees and partners are our strength.
They help make Cisco a strong competitor in a rapidly changing world.



Services and Ecosystem
11,000+ Services Professionals
Nearly 70,000+ Partners



World Class Expertise
20,000+ Engineers



Diverse and Global
165+ Countries / 470+ Offices
Nearly 70,000 Employees



Customer Centric
Leadership across Service Provider,
Enterprise, and Public Sector

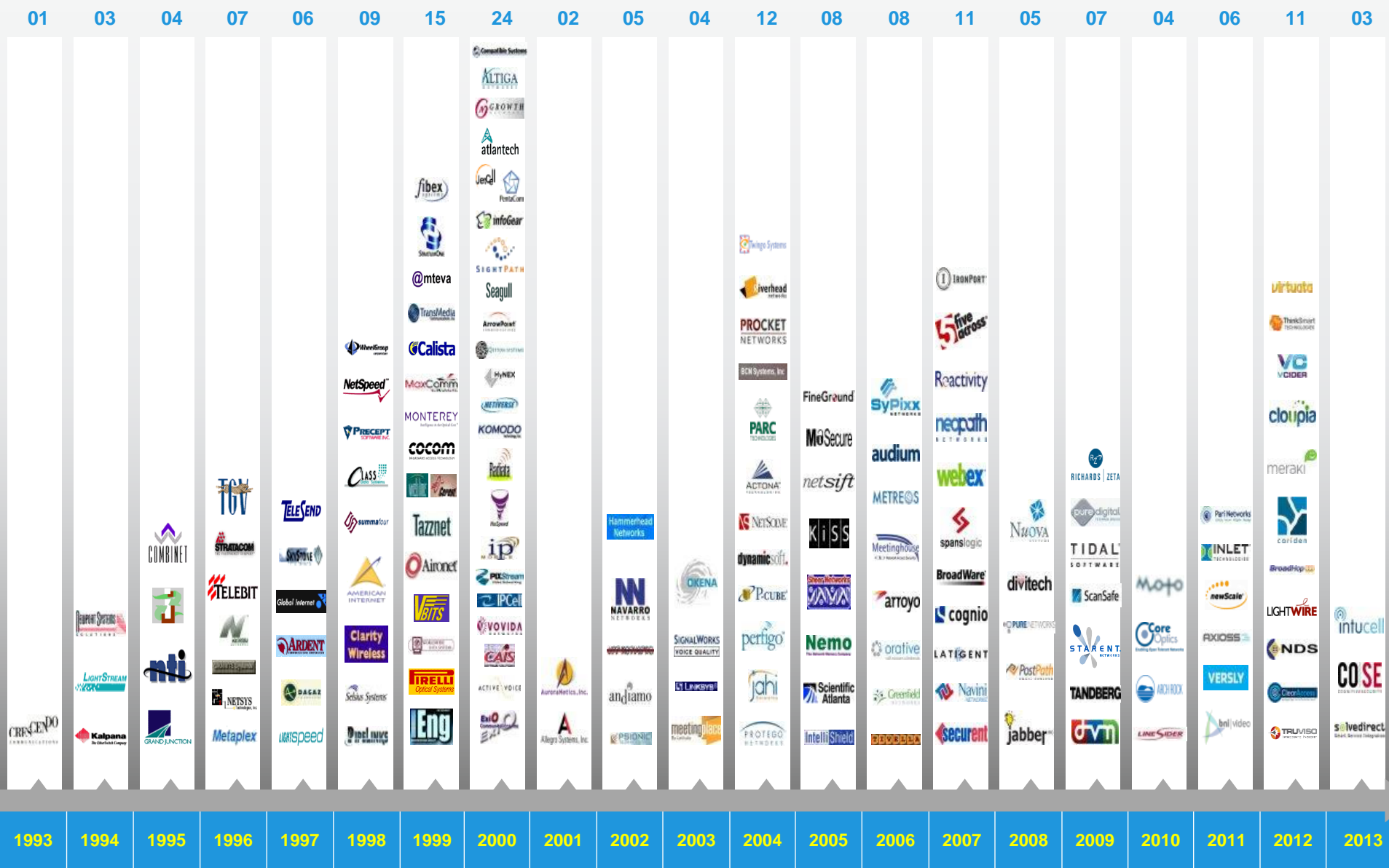


Culture



Societal Impact
10,000 Networking Academies
Nearly 170,000 Volunteer Hours

Acquisition Summary 1993-2013



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Graduate Program aNCE

How to Join us.. ?

Career Opportunities in an Evolving World

Graduate and Intern Roles

Cisco Sales Associate Programme (CSAP)



Cisco Engineering Programme



Cisco Business Operations Programme



Cisco Services Programme



www.cisco.com/web/about/ac40/univ/index.html

Interested? Contact: Wendy Carey on wecarey@cisco.com

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➤ **Associate Network Consulting Engineer (aNCE)**

How to Join us.. ?

Graduate Program - aNCE



World-Class Training

One of the most highly coveted early in career training programs for top university graduates throughout the world



Top technical and professional skills Certifications

During this program you'll achieve top level certifications such as CCNA, CCNP and CCIE.



On-the-Job Experience

Associates do a rotation, providing hands-on experience, mentored by World-Class experts



Join the Cisco family

Upon completion of the program, Associates move into the World-Class Cisco Organization

aNCE Program structure for FY14 Q3 –FY15Q1



ILT training (Weeks 1-3) Krakow

Week 1 -

Onboarding, Professional Skills Training, Team Building

Week 2-

Technical Training ICND 1

Week 3-

Technical Training ICND 2



Virtual Learning (Weeks 4-10) Krakow

- Manager & Mentor Meeting
- Training (Outlook)
- CCNA Exam
- Toastmasters
- Technical Training & Exams :
 - CCNP Route (Virtual)
 - CCNP Switch (Virtual)
 - CCNP Tshoot (Virtual)
- TAC Bootcamp



TAC Rotation (3 Months) Krakow

- On job experience
- Work with highly trained experts
- Experience the Cisco culture
- Train troubleshooting skills
- Get customer interaction



ILT Training (Final weeks) Krakow

- Presentations
 - Mandel Executive
 - Kepner Tregoe
 - NOS Training-Graduation

How to Join us .. ?

How to join us .. ?

<https://www.cisco.apply2jobs.com/HVExt/index.cfm?fuseaction=mhvExternal.showSearchInterface>

The screenshot displays the Cisco Graduate and Intern Career Programs search interface. The page is titled "Graduate and Intern Career Programs" and features a search bar with the following options: "Login to Apply", "Search Results", and "New Search". The search criteria section includes a "Select Language" dropdown set to "English", a "Keyword" field, and filters for "Country", "State", and "Hiring Status" (set to "Hiring Now"). The "Refine Results" section shows filters for "Job Category" (Full Time - Cisco Service... (18)) and "Position" (Americas (MEXICO) Associa... (1), Americas (UNITED STATES) ... (1), EMEAR (Denmark) - Associa... (1), EMEAR (France)- Associa... (1), EMEAR (Germany) - Associa... (1), EMEAR (Germany) - Associa... (1)). The "Location" filter includes Amsterdam (2), France (2), Germany (2), Switzerland (2), Ankara (1), Denmark (1), Krakow (1), and > All... The search results section displays a list of job openings, each with a title, location, and an "Apply" button. The first result is "EMEAR (Netherlands) - Associate Network Consulting Engineer (Full-time) -Services" in Amsterdam, NLD. Other results include positions in Ankara, Turkey; Denmark; and France.



Thank you.



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